
Subject: Help with pricing...why did such a small change raise my price so much?
Posted by [echotransformer](#) on Tue, 11 Dec 2012 00:32:07 GMT
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Hey guys,

Need some help...just a minor change in the model made a HUGE change in pricing. I have several kits based of this, so I really want to ensure I have an optimal arrangement.

Here's the original:

<http://www.shapeways.com/model/823838/herc-upgrade-kit-v4.html?li=my-models&key=2ec716ef3da00549951e45f60c6e7012>

And here's the oddly priced one:

<http://www.shapeways.com/model/823863/echo-herc-kit-v5-original-quote4.html?key=683f78ef4ab1085c4b45def7272c6300>

From \$50 to \$70, what gives? If this is a layout issue, what guidelines can I follow to keep the price optimal?

Thanks in advance,

Steve

Subject: Re: Help with pricing...why did such a small change raise my price so much?
Posted by [echotransformer](#) on Tue, 11 Dec 2012 01:38:31 GMT
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But wait, there's more!!!

Just moving a few parts around gave me this:

<http://www.shapeways.com/model/823919/echo-herc-kit-v5-original-quote5.html?key=c9197e622a480cb990cb323e47c6776e>

Huh?

I have several other kits to build so any help is greatly appreciated...

Subject: Re: Help with pricing...why did such a small change raise my price so much?

Posted by [stannum](#) on Tue, 11 Dec 2012 03:24:20 GMT

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Probably the density based discount. In Strong & Flexible, you pay full price for the first 20 cm³, and then half, IF the density is above 10%. So if your model is 30 cm³, you would pay as 25, if the bounding box is 300 cm³ or less.

If it behaves weirdly in some cases, blame the long standing issues about pricing code having a bug (it was reported loooooong ago), people had to do some tricks like adding "filler" items to get the thing behaving.

Subject: Re: Help with pricing...why did such a small change raise my price so much?

Posted by [echotransformer](#) on Fri, 14 Dec 2012 01:35:21 GMT

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Thanks Stannum! Indeed that's the issue...now I have a new design target to get the pricing lower...much appreciated.
