Subject: FD / FUD startup costs
Posted by woody64 on Thu, 30 Jun 2011 19:44:29 GMT
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FD and FUD are now inside the standard material catalog "Hurraaaa".

But the startup costs for one element destroys my business case completly.

I do understand that there are startup and handling costs. FD and FUD is very suitable for small and thin parts. But adding to each element $5 eliminates this material from being interesting.

Maybe that's only my problem, if not there should be a discussion going on.

Two points don't amuse me:
1) oncemore going to the list of items to change the default material away from FD. The discussion about csv up/download is already ongoing. But the effect that the default price has been raised by $5 over night for each of my elements discourages new people to enter the shop oncemore.

2) Since shapeway's business case has also to be workable for the shop owners. Was anybody asked if this pricing model makes sense?

Maybe startup costs for one material one time and handle cost per item would be a better method:
buying 1 piece: $4 (startup) + $1 (handling) + Volume price
buying 10 pieces: $4 + 10x ($1 (handling) + Volume price)
which makes a big difference

Woody64

Subject: Re: FD / FUD startup costs
Posted by mctrivia on Thu, 30 Jun 2011 21:24:28 GMT
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I know what you mean. I am going to remove FUD and FD from all models that can be made from anything else. Just to expensive. Just am dreading the hours it is going to take to do it.

PLEASE SHAPEWAYS HAVE MERCY ON US AND ADD CSV IMPORT/EXPORT

Subject: Re: FD / FUD startup costs
Posted by bitstoatoms on Thu, 30 Jun 2011 21:43:44 GMT
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Thanks guys we are listening and are seriously looking at what we can do, we will keep you posted...

Subject: Re: FD / FUD startup costs
Posted by fx on Sat, 02 Jul 2011 08:54:30 GMT
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Woody64, please have a look at :
http://www.shapeways.com/forum/index.php?t=msg&th=5627&a mp;a mp;a mp;start=0&
and : http://www.shapeways.com/blog/archives/894-And-the-Fate-of-t
he-Frosted-DetailUltra-Detail-is....html (comment section)

Subject: Re: FD / FUD startup costs
Posted by woody64 on Sat, 02 Jul 2011 12:14:02 GMT
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Topic closed: see links above

Subject: Re: FD / FUD startup costs
Posted by woody64 on Wed, 06 Jul 2011 19:43:01 GMT
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Today I had some discussions about pricing of one model.
The reason was simply that I haven't switched back from FD to another material which made the item a lot more expensive then the others.

So I only can add my vote to:
PLEASE SHAPEWAYS HAVE MERCY ON US AND ADD CSV IMPORT/EXPORT

Woody64